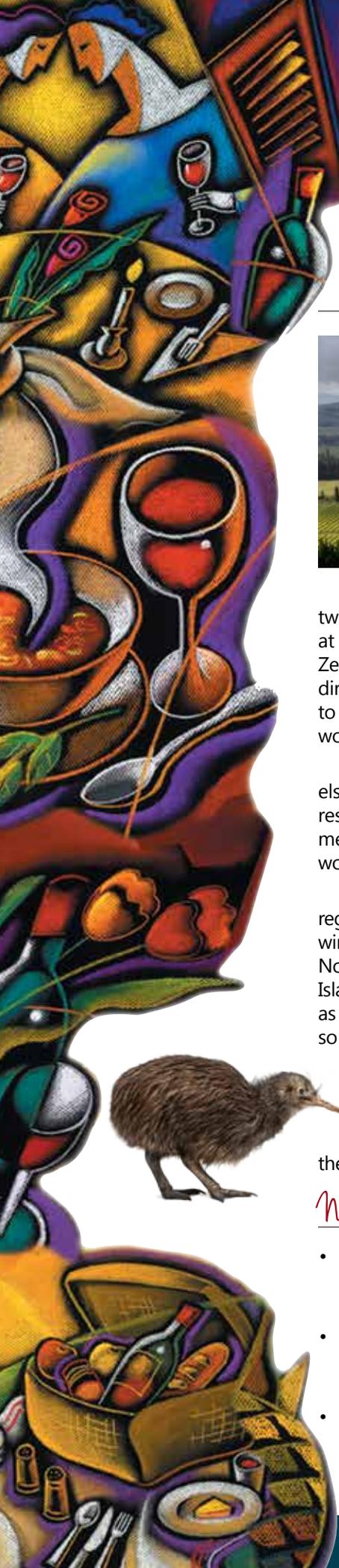


# Taste the Adventure!

New Zealand





*New Zealand's innovative spirit, unique geography, and commitment to quality have catapulted the small island country into international stardom, famed for its diverse and distinctive world-class wines.*



One may be surprised to hear that New Zealand's winemaking history dates back more than two centuries to the country's colonial period when the first recorded grapevine plantings were made at the Bay of Islands in 1819. Although English Colonialist James Busby was one of the earliest New Zealand winemakers in the 1840s, it is widely accepted that English missionary Samuel Marsden directed the planting of the first grapes on Kiwi soil some twenty years before then. It is interesting to note that, New Zealand only recently (over the past four decades) emerged as one of the world's better wine producers.

It wasn't until the 1980's that young New Zealand vintners who had trained in Europe and elsewhere began making daring wines that caught the attention of the British wine trade and well respected British critics. A number of New Zealand Sauvignon Blancs began winning international medals and the varietal was declared by several British writers to be the best Sauvignon Blanc in the world, an axiom that further propelled the growth of the small country's fledgling wine industry.

In a matter of months, wineries and vineyards began popping up along the fertile growing regions on both the North and South Islands of New Zealand. These plantings were part of ten dedicated wine growing regions, running more than a thousand miles from the Northland region in the upper Northwest corner of North Island to Central Otago much further south near the bottom of South Islands. The regions encompass almost every type of growing environment, as well as numerous soils as widespread and varied as any wine growing region in the world. As the vineyard plantings expanded, so did the types of varietals being planted and the wide assortment of wines that were made. New Zealand had suddenly become a vast wine-growing area of major international significance.

New Zealand wines continue to garner top international awards and industry accolades around the globe. Quite often, these wines also enjoy excellent price/value relationships, which is another factor in their incredible growth spurt to world acceptability. The future is extremely bright for the island country, which now ranks on par with many of the world's best wine producing countries.

### *New Zealand: Fun Facts!*

- The Māori name for New Zealand is Aotearoa, which means 'the land of the long white cloud.' Māori are the tangara whenua, the indigenous people of New Zealand. Their history, language and traditions are central to the country's identity.
- Kiwis are flightless birds native to New Zealand. Approximately the size of a chicken, Kiwis are by far the smallest living *ratites* (which also consist of ostriches, emus, rheas, and cassowaries). Kiwi is also a slang term for New Zealanders.
- In 1990, only 11 wineries existed in New Zealand. Today, that number has grown to over 500 (most of which are located in Marlborough).



## Region Spotlights:

### Waipara Valley

A sub-region of Canterbury, the Waipara Valley is one of New Zealand's fastest growing wine regions. Located where the Southern Alps meet the country's most extensive lowlands, Waipara Valley is situated along the eastern coastline of the South Island. Even with the Teviotdale coastal hills providing protection from the cool easterly winds, Waipara Valley is still one of New Zealand's coolest wine regions and a hot spot for producing rich, spicy Pinot Noirs.

### Hawkes Bay

New Zealand's oldest wine growing region, Hawkes Bay was established in 1851 and stands as the country's second largest wine producer behind Marlborough. Hawkes Bay is located on the eastern coastline of the North Island where the warm maritime climate makes it very similar to Bordeaux, France - it's no wonder the region is New Zealand's leading producer of full-bodied red wines. The spectacular countryside is home to over 90 wineries and nearly 12,000 acres of planted vines.



## Featured New Zealand Wineries

### Mountford Estate, Waipara Valley

Established in 1991 by Buffy and Michael Eaton, Mountford Estate is nestled on the Eastern hills of the Waipara Valley of New Zealand. This unique area is dubbed the 'Golden Mile,' as the aspect gains high amounts of light and heat and the soils are predominantly marl (active limestone), which adds a fine minerality to the finished wines.

The Winemaker for Mountford Estate is Takahiro Koyama, who is also the current owner of the winery. After earning his Viticulture and Enology degree at New Zealand's Lincoln University, Takahiro worked at Mountford Estate as assistant winemaker. After five vintages, he went overseas to further his winemaking experience in Europe and America. He eventually started his own winery, Koyama Wines Limited, in 2009, and purchased Mountford Estate in 2017. His company now offers Mountford and Koyama wines under one roof, both of which are produced from grapes at Mountford Estate and other local vineyards.

### Paritua Vineyard and Winery, Hawkes Bay

Located in the heart of Hawkes Bay in the 'Bridge Pa Triangle' District, Paritua Winery produces Bordeaux, Rhône and Burgundian style wines from their premium vineyard property. The name 'Paritua' is a tribute to the Paritua Stream, which meanders through the vineyard. Paritua means 'the meandering stream above the ancient river' (the vineyard is planted over the historical riverbed of the nearby Ngaruroro River which flowed through before the 1860s earthquake). It is a name that also acknowledges the connection with the land and the people of New Zealand.



Winemaker Jason Stent is a Hawkes Bay native whose love of wine was sparked when he spent time as a professional cyclist, racing through the vineyards of Bordeaux. Jason returned to New Zealand to study winemaking and worked at Sacred Hill Wines before moving to Paritua.

### Decibel Wines (Giunta), Hawkes Bay

Decibel Wines was founded by Winemaker Daniel Brennan, who was born in New York and raised in Philadelphia, where his family owned a local tavern since Prohibition. Daniel decided to follow in his great grandfather's footsteps (a Sicilian immigrant) and move to New Zealand to study winemaking. In 2010, he established the Decibel Wines brand to honor his days touring with a rock band throughout North America. The Decibel wines focus on single vineyard expressions from some of the North Island's top appellations.

In 2017, Daniel began the Giunta (pronounced JUNE-tah) range, focusing on small batch wines in fresh and fruity styles. The name 'Giunta' is his grandmother's family name who were farmers both in Sicily and America.



Add it to your shipment of wines for just **\$34.95!**

## Taste the Adventure!

Our unique "Adventure Package" takes you beyond the wines to experience delectable selections of imported gourmet treats from the featured country. We take the time to search out regional delights to pair with the wines. All products are exclusive imports that represent the wine region along with the local culture.

## Featured New Zealand Wines

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Save 24% to 41% off Winery Retail prices!



### Mountford 2014 'Liaison' Pinot Noir

Waipara Valley, North Canterbury, New Zealand

The Mountford 2014 'Liaison' Pinot Noir comes from the youngest vines on the winery estate. Planted in 2009, on the Eastern slopes of New Zealand's Waipara Valley, this block of vines was planted in a much higher density to create their own little microclimate. On the nose, this wine has aromas of rich leather, Indian spices and black cherries. The palate is earthy with a light smokiness and hints of Black Doris plums. This Pinot Noir has well-balanced acidity which gives it great length and aging potential. Aged 18 months in oak. 100% Pinot Noir. Enjoy!

**94 POINTS** - *Wine Orbit, NZ wine review publication*

**92 POINTS** - *Bob Campbell, Master of Wine and NZ wine expert*

Winery Retail Price	2+ btl.	6+ btl.	12+ btl.
<del>\$45.00/btl.</del>			
2 & 3 Btl. Members:	\$34.00	\$32.33	\$31.50
4+ Btl. Members:	\$34.00	\$31.50	\$30.25



### Paritua 2015 Red Blend

Hawkes Bay, New Zealand

A premium blend of 74% Merlot, 19% Cabernet Sauvignon, and 7% Cabernet Franc, the Paritua 2015 Red Blend comes from the Bridge Pa Triangle, a celebrated winegrowing area of the Hawkes Bay region. The Paritua 2015 Red Blend offers complex and dense aromas of black plum, blackberry, violets, black cherry, and hints of baking spices and vanilla. The palate is firm and rich with seamless tannins and concentrated flavors of black plum, black currant and black cherry with nuances of cocoa powder and fine powdery tannins that lead into a long, savory finish. Aged 18 months in oak. Enjoy!

**96 POINTS** - *Wine Orbit, NZ wine review publication*

**95 POINTS** - *Bob Campbell, Master of Wine and NZ wine expert*

**90 POINTS** - *Robert Parker's The Wine Advocate*

Winery Retail Price	2+ btl.	6+ btl.	12+ btl.
<del>\$42.00/btl.</del>			
2 & 3 Btl. Members:	\$32.00	\$30.33	\$29.50
4+ Btl. Members:	\$32.00	\$29.50	\$28.25



### Decibel 2019 'Giunta' Chenin Blanc

Two Terraces Vineyard, Hawkes Bay, New Zealand

Decibel's 2019 Giunta Chenin Blanc comes from the Two Terraces Vineyard in the Maraekakaho Appellation of Hawkes Bay. The lower nighttime temperatures of this inland site produces wines in a cooler climate style with fragrant aromatics and elegant structure. The 2019 Giunta Chenin Blanc offers aromas of red apple seeds and light floral notes with hints of cinnamon glazed pears. On the palate, this wine has a soft approach with a rich, even spicy mid-palate. While the fruit is opulent and soft in portions, it also has firm acidity with a lengthy crisp finish. 100% Chenin Blanc. Enjoy!

**92 POINTS** - *Cam Douglas, Master Sommelier*

Winery Retail Price	2+ btl.	6+ btl.	12+ btl.
<del>\$26.00/btl.</del>			
2 & 3 Btl. Members:	\$19.00	\$17.33	\$16.50
4+ Btl. Members:	\$19.00	\$16.50	\$15.25

\*Effective per bottle prices after Membership Rewards discount is applied at checkout. Shipping and tax (if applicable) not included in above prices. Membership Rewards does not apply to Sale or Special-Offer Wines.



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