



# Platinum Wine Club

90+ Rated, Ultra Premium, Collectable Wines from California's Best Winemakers.

## La Follette Wines | Sonoma County

It all began thirteen years ago as an attempt to create an ongoing dialogue between a number of select vineyards to showcase two of California's premier grape varieties, Pinot Noir and Chardonnay.

California's North Coast growing region was chosen as the major grape source for La Follette Wines' initial releases due to its incredible assortment of growing areas and the diversity of climate and soils it offers to the band of farmers that have made the North Coast one of California's premier growing areas.

La Follette Wines is owned by Pete and Terri Kight who also own the well-respected Quivira Vineyards in Sonoma's Dry Creek Valley, as well as the highly acclaimed Torbreck Vintners in Australia's Barossa Valley. Kight is the CEO of electronic bill pay pioneer *CheckFree* and an avid devotee of fine wines.

The Kights' entrance into the wine industry occurred in the spring of 2006, when they met Henry and Holly Wendt, the founders of Quivira Vineyards. The Kights were captivated by Quivira's location in Dry Creek Valley and the winery's vision to craft better wine through better vineyard management, using biodynamic and organic farming techniques. Since shaking hands and purchasing the winery in the summer of 2006, Pete and Terri have rallied their team around a strong sense of purpose and the mutual understanding of how a sustainable, holistic approach to growing grapes can yield distinctive wines.

Fast forward a couple years and the Kights established a sister winery to Quivira Vineyards - a partnership with winemaker Greg La Follette. The entity began operations in 2008 and was officially launched in 2010. Thus was the beginning of La Follette Wines.

The winery, which takes its name from the founding winemaker, Greg La Follette, began producing vineyard-designated Pinot Noirs and Chardonnays from some of the most expressive and interesting vineyards in Sonoma and Mendocino County. A total of 5,000 cases were initially released and that number has just slightly increased to the present level of around 7,200 cases.

Greg La Follette is something of a legend in winemaking circles around Sonoma County. While his career began as a musician at 17 (he was the bagpiper for the Queen Mary berthed in Long Beach, California),

he always wanted to be a winemaker. He eventually transferred to UC Davis to pursue his dream and was able to complete his post grad work on how Burgundian winemaking techniques affect mouthfeel. That experience fostered an attachment for both Pinot Noir and Chardonnay that affected his entire winemaking career.

For the past fifty years, Greg La Follette has plied his trade as a world-class winemaker and has been responsible for wine entities such as Flowers, Alquimista, Steelhead, and Tandem to name a few. He has also been named **Winemaker of the Year** and tagged as the '*Prince of Pinot*' by the website of the same name. Throughout the years, awards and accolades have come by the bushel to Greg La Follette and his wines have earned a reputation for both their quality and price/value relationship.

Since La Follette Wines' inception, the company has been an excellent negotiant model for the Northern California wine industry. With no estate vineyards, La Follette has prospered on long-term contracts with growers from a number of highly-rated vineyards. Included are the likes of renowned Sangiacomo Vineyards, Charles Heintz Vineyard, Hawk's Roost Vineyard, Van Der Kamp Vineyard and several others. The grape-growing group represents an outstanding selection of fruit from specific terroirs that reflect the flavors and intensities of each specific site.

The illustration on La Follette's label was found in a rare first-edition French viticulture manual published in 1847, and fits perfectly with the winery's vision of mixing old and new. The manual covered the latest methods of winegrowing, while also championing traditional techniques - a viewpoint that resonates with the La Follette winemaking team, which today falls under the leadership of Hugh Chappelle.

Hugh brings nearly three decades of winemaking experience to La Follette, including stints at such luminaries as Flowers, Lynmar, and Quivira. His desire to fully embrace the concept of terroir - crafting wines that are true to the vineyard, pure in their expression, and a delight to drink - is reflective of La Follette's philosophy as well.

La Follette Wines is a wonderful story of insight and planning that provides an excellent collection of award-winning wines from high-caliber vineyards. We are proud to present La Follette to our Platinum Wine Club members. Enjoy!



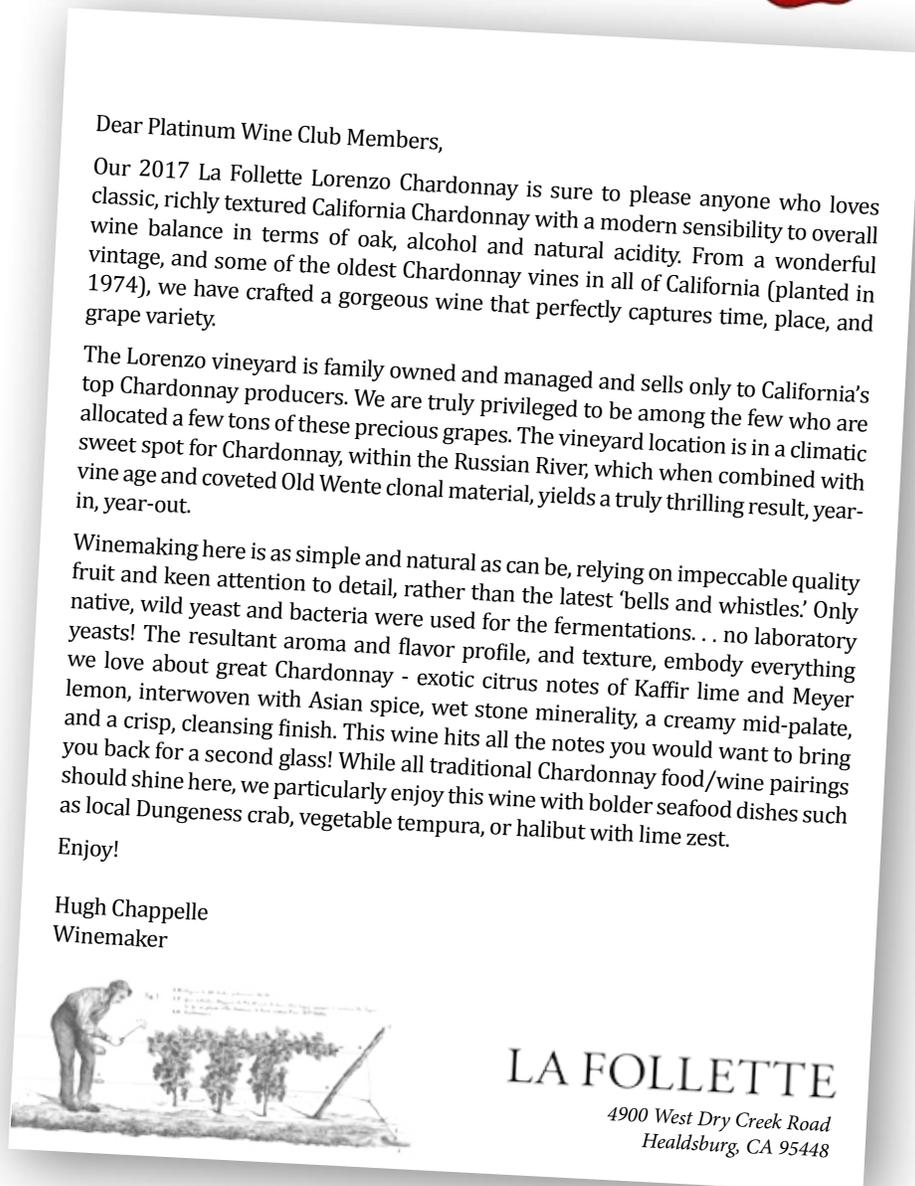


**93 POINTS**

—Robert Parker's  
The Wine Advocate

**137 cases produced**

Crafted through minimalist winemaking from the esteemed Lorenzo Vineyard in the heart of Sonoma's Russian River Valley, the La Follette 2017 Chardonnay comes from some of the oldest Chardonnay plantings in California - dating back to 1974. On the nose, this Chardonnay offers aromas of Kaffir lime, Meyer lemon and Asian spice that lead into a creamy mid-palate that is powerful yet balanced with finesse and restraint. The new French oak barrels lend a subtle toastiness of grilled bread and hazelnut, while the natural acidity makes this Chardonnay amazingly crisp. This wine showcases its Russian River Valley origin just beautifully. Aged 11 months in oak. 100% Chardonnay. Enjoy!



**INSTANT  
Membership Rewards Pricing\***

Winery Retail Price \$45.00/btl.	2+ btls.	6+ btls.	12+ btls.
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4-Bottle Members:	\$39.00	\$36.50	\$35.25

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**This month's Platinum Plus!  
Featured Wine:**

**Captûre 2013 'Alliance'  
Red Wine, Napa Valley**

95+ Points  
- Tasting Panel

533 Cases Produced



\*Effective per bottle prices after Membership Rewards discount is applied at checkout. Membership Rewards does not apply to Sale or Special-Offer Wines. Shipping and tax (if applicable) not included in above prices.