



Garagiste

WINE CLUB

[gar-uh-zheest'] noun - A French term used to describe independent, artisan winemakers crafting small batches of wine in garage-type settings and not yet discovered by the mainstream.

Falcone Family Vineyards

Owners and Winemakers: John and Helen Falcone

Location: Paso Robles, California

Falcone Family Vineyards is an artisan winery operation located on the eastern edge of the Templeton Gap in an area unofficially-yet-affectionately known as 'Falcone Corner.' Here, John and Helen Falcone manage their 8-acre Mia's Vineyard and produce just about 1,800 cases of wine each year. Their focus is on Cabernet Sauvignon and Syrah, both of which thrive in their little slice of viticulture heaven.

John Falcone grew up in an Italian family and was exposed to winemaking from an early age. Many of his family members came over to the United States and brought their winemaking traditions with them. When John turned 19 years old, he followed in his family's footsteps and took his first position in the wine industry - a harvest job at Monterey Vineyard. He hasn't looked back since. John's winemaking career has taken him to multiple wineries in Napa Valley and Washington State and he is currently the Director of Winemaking and the General Manager for Gainey Vineyard in the Santa Ynez Valley.



Helen Falcone started her career working for the New Zealand Dairy Board's office in Sonoma, but her free time was spent making wine at home, and in 1990 she decided to pursue winemaking full time. She worked for Beringer, Cordoniu Napa, and Chimney Rock Winery before she and John decided to make moves south.

The Central Coast offered a nice pace of life for the Falcones, both as winemakers and as parents (their daughter Mia is the namesake of their vineyard). John and Helen initially took winemaking positions as Rusack Vineyards in Ballard Canyon, but in 2012, John moved on to Gainey Vineyard and Helen resigned to focus on Falcone Family Vineyards full time.

The Falcone Family Vineyards project began in 2000 when John and Helen purchased a small piece of land in Paso Robles' Templeton Gap region. At the time, the property had never been cultivated. It was open, rolling hills surrounded by cattle ranches, but it had great potential to be a premium vineyard. Their first harvest was in 2002 and they've since grown the label to include a Chardonnay from Santa Maria Valley and a Red Blend called 'Annaté.' As John still works full time for Gainey, this is a 'passion project' the couple works on together. They aren't doing it to get rich, but rather, just enjoying the experience of making excellent, small batch wines to be enjoyed and shared with family and friends. We hope you enjoy this garagiste producer. Cheers!

Falcone 2017 Cabernet Sauvignon

634 cases produced

Paso Robles, California

Falcone's 2017 Cabernet Sauvignon comes from the meticulously farmed Falcone Family Vineyard in Paso Robles, California. Here, the vines produce a very intense wine that captures the flavors and characteristics of the Falcone Family site. This Cabernet Sauvignon shows great depth and structure with purple hues and a rich texture of velvety tannins. Aromas of dust, blackberry, anise and cocoa continue on the palate with soft lingering flavors of black cherry. Aged 17 months in oak. 100% Cabernet Sauvignon. Enjoy!

Gold Medal Wine Club Price: \$34.00 / bottle

To order, visit the Wine Store at www.GoldMedalWineClub.com or call 1-800-266-8888

*2 bottle minimum per wine, per order. Shipping and tax (if applicable) not included. Call for details.



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