

Pinot Noir Press



CORDON WINE

A boutique wine producer in Santa Barbara County, Cordon Wine blends 'Old World' sensibility with 'New World' winemaking techniques to achieve terroir-driven wines with balance and elegance.



Etienne Terlinden was introduced to wine at a very young age and even remembers playing hide-and-seek among the precious Grand Cru Bordeaux and Premiere Cru Burgundy bottles in his grandfather's extensive wine cellar in Belgium. His grandfather would often open bottles for Etienne and his cousins' education, teaching them the importance of terroir and how to recognize the harmony of pairing wine and food together. Growing up in Los Angeles with a Belgian father and Californian mother, wine also played an important part in Etienne's family meals at home. At a relatively young age, Etienne had the privilege of sampling wines from all over the world and it instilled in him an early fascination in viticulture and oenology.

Etienne went on to study geography and economics at UC Santa Barbara. While living on the Central Coast, Etienne discovered the unique microclimates of Santa Barbara County and was interested in their ability to produce a variety of wines with distinct character. He learned even more about the wine-growing region's potential while working for Laetitia Vineyard & Winery (Arroyo Grande), Gainey Vineyards (Santa Ynez Valley), and Central Coast Wine Services (Santa Maria Valley) as an enologist and winemaker.

Etienne was so inspired by the viticultural areas of Santa Barbara

County that in 2001 he started his own label, Cordon Wine (named to honor the vine - the cordon, or the "arms" of the grapevine, extend from the trunk and are the part where additional arms and eventually leaves and grape clusters extend from). Etienne's goal with Cordon Wine was - and still is - to create exceptional wines that honor tradition, that are made with modern state-of-the-art techniques, that have a certain 'Old World' sensibility (to honor his roots), and that have a true sense of place and character.

Certain grapes do better than others in specific Santa Barbara County AVA's, and that has become Etienne's focus with Cordon Wine - to appropriately express the microclimates and terroirs of the various appellations. On that note, his Sauvignon Blanc is from Happy Canyon, his Chardonnay is from Santa Maria Valley, his Pinot Noir is from Sta. Rita Hills, and his Syrah is from Santa Barbara County. He wants his wines to reflect the best qualities of the grape clone, terroir and climate; as his philosophy states, 'True to place, true to grape, and true to self.'

Etienne recently opened a tasting room with Rake Wines called *Easy Street Wine Collective* in downtown Buellton, in the Santa Ynez Valley. Here, visitors can taste through the exceptional range of Cordon Wines and get a true taste of what Santa Barbara County has to offer.



ABOUT THE WINEMAKER



Before establishing Cordon Wine, owner/winemaker Etienne Terlinden gained valuable winemaking experience at Laetitia Vineyard & Winery (as a "cellar rat"), Gainey Vineyard (as a harvest worker), and Central Coast Wine Services (as a winemaker). At Central Coast Wine Services, Etienne working alongside some of the region's most respected winemakers who were producing wines from prestigious local Santa Barbara vineyards. In 2004, Etienne became the head winemaker for Summerland Winery, as position he still holds today. He is also the consulting winemaker to a number of other small production wineries in the Santa Barbara area. When he is not crafting wine, Etienne enjoys surfing, sailing, and spending time with his family.

CORDON 2015 "LES JUMEAUX" PINOT NOIR

Sta. Rita Hills

The Cordon 2015 "Les Jumeaux" Pinot Noir was crafted from the Theresa-Noelle and John Sebastiano Vineyards in Sta. Rita Hills. The Theresa-Noelle Vineyard is Etienne's own estate vineyard and named after his oldest daughter. "Les Jumeaux" is French for "the twins" and honors his six-year-old twins, Charlotte and Buddy. Complex, elegant, and well balanced, this Pinot Noir shows aromas of porcini mushroom, fennel seeds, lingonberry and cardamom, and a distinctive palate of dark red fruit, fresh tobacco leaf, and dark chocolate flavors. Well-integrated tannins and a hint of oak come through on the finish. Aged in French oak. 100% Pinot Noir. Enjoy now until 2023.

**94 POINTS +
CELLAR SELECTION
+ GOLD MEDAL**

– Beverage Testing Institute



Instant! MEMBERSHIP REWARDS PRICING*

	Winery Retail Price \$52.00	2+ btls.	6+ btls.	12+ btls.
YOU SAVE	2-Bottle Members:	\$44.00	\$42.33	\$41.50
15% - 26%	4-Bottle Members:	\$44.00	\$41.50	\$40.25
off Winery Retail	Charter Members:	\$41.80	\$39.43	\$38.24

RECIPES FOR PAIRING

Enjoy our extensive collection of recipes to pair with your favorite wines! Find these and many more recipes online at GoldMedalWineClub.com/Recipes.



ROASTED ROOT VEGETABLE
& SQUASH STEW
WITH HERBY COUSCOUS



PENNE PASTA WITH
WILD MUSHROOMS

ORDER ONLINE:
GoldMedalWineClub.com

CALL US:
1-800-266-8888



*Effective per bottle prices after Membership Rewards discount is applied at checkout. Shipping and tax (if applicable) not included in above prices. Membership Rewards does not apply to Sale or Specials Wines.